

A RESOLUTION BY

FINANCE/EXECUTIVE COMMITTEE

01-R-1173

**AUTHORIZING THE MAYOR TO ENTER INTO AN APPROPRIATE CONTRACTUAL AGREEMENT WITH TDC SYSEMS INTEGRATION, FOR FC-7341-01 ANNUAL CONTRACT FOR STRUCTURED WIRING CABLING AND NETWORK CONNECTIVITY. CONTRACT SHALL BE BASED ON HOURLY BILLING RATES AND EQUIPMENT COMPONENT PRICING. ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM VARIOUS FUND ACCOUNT AND CENTER NUMBERS.**

**WHEREAS,** the Director of the Bureau of Purchasing and Real Estate did advertise on behalf of the City of Atlanta for FC-7341-01, Structured Wiring Cabling and Network Connectivity, on behalf of the Department of Administrative Services; and

**WHEREAS,** the Director of the Bureau of General Services and the Purchasing Agent of the Bureau of Purchasing and Real Estate have recommended that the contract for FC-7341-01, Structured Wiring Cabling and Network Connectivity, be awarded to the top ranked proponent, TDC Systems Integration, for a period of one (1) year with two (2) one (1) year renewals.

**WHEREAS,** the contract shall be based on hourly billing rates and equipment component pricing as set forth in Exhibit A, attached.

**NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA,** that the Mayor be and is hereby authorized to enter into an appropriate contractual agreement with TDC Systems Integration, for FC-7341-01, Structured Wiring Cabling and Network Connectivity.

**BE IT FURTHER RESOLVED,** that the Purchasing Agent of the Bureau of Purchasing and Real Estate be and is hereby directed to prepare an appropriate contract for execution by the Mayor, to be approved by the City Attorney as to form.

**BE IT FURTHER RESOLVED,** that said contract shall not become binding on the City and the City shall incur no liability upon same until such contract has been executed by the Mayor and delivered to contracting parties.

**BE IT FINALLY RESOLVED,** that all contracted work shall be charged to and paid from various Fund Account and Center Numbers..

(7/5/01RFM)



OFFICE OF THE  
CLERK OF THE CITY

2001 JUN 11 PM 12:52

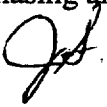
# CITY OF ATLANTA

**BILL CAMPBELL**  
Mayor

COMMUNITY CYBER CENTERS HEADQUARTERS  
818 POLLARD BOULEVARD, SW, 3RD FLOOR  
ATLANTA, GEORGIA 30315  
TEL (404) 880-7220  
FAX (404) 584-6357

**JABARI SIMAMA, PHD**  
EXECUTIVE DIRECTOR  
MAYOR'S OFFICE OF  
COMMUNITY TECHNOLOGY

To: Felicia Strong-Whitaker, Director  
Bureau of Purchasing and Real Estate

From: Jabari Simama 

Date: June 11, 2001

Subject: FC-7341-01, Structured Wiring Cabling and Network Connectivity

Attached please find our written recommendations for the above-referenced proposals. Our top score was given to TDC. If you have any additional questions, please let me know.

CITY OF ATLANTA  
BUREAU OF PURCHASING

2001 JUN -1 PM 4: 29



**CITY OF ATLANTA**

**BILL CAMPBELL**  
MAYOR

55 TRINITY AVENUE, SW, SUITE 1225  
ATLANTA, GEORGIA 30303  
(404) 330-6225 - FAX (404) 658-7787  
Internet Home Page: [www.ci.atlanta.ga.us](http://www.ci.atlanta.ga.us)

**DEPARTMENT OF  
ADMINISTRATIVE SERVICES**

**HERBERT L. McCALL**  
Commissioner

**Bureau of General Services  
Deborah Scott Brooks  
Director**

**1 June 2001**

TO: Felecia Strong Whittaker, Director  
Bureau of Purchasing & Real Estate

FROM: Deborah Scott Brooks, Director *DSB*  
Donna L. Williams, Telecommunications Specialist *DW*  
Bureau of General Services

RE: FC-7341-01, Structured Wiring Cabling and Network Connectivity

A review of submitted proposal responses for the above referenced has been completed and evaluations are attached. Per the evaluation results, our recommendation is to award FC-7341-01, Structured Wiring Cabling and Network Connectivity contract to TDC Systems, Integration.

/dsb

c: Herbert L. McCall, Commissioner, Department of Administrative Services

2001 JUN 13 AM 11:55



## CITY OF ATLANTA

BILL CAMPBELL  
MAYOR

OFFICE OF CONTRACT COMPLIANCE  
55 TRINITY AVENUE, S.W., SUITE 1700  
ATLANTA, GEORGIA 30303  
TEL (404) 330-6010  
FAX (404) 656-7359

SUSAN BRONSTON SULLIVAN  
DIRECTOR

### MEMORANDUM

TO: Felicia Strong-Whitaker, Director  
Bureau of Purchasing and Real Estate

FROM: Susan Bronston Sullivan, Director *SBS/HW*  
Office of Contract Compliance

DATE: June 11, 2001

RE: **Recommendation for FC- 7431-01**  
**Structured Wiring and Cabling for Network Conductivity (RFP)**

We are in receipt of six (6) proposals for the above referenced project. The Office of Contract Compliance has carefully reviewed and evaluated the proposals for minority and female business enterprise participation.

<u>Company</u>	<u>EBO</u>
Integrated Office Solutions, Inc.	15
Metro Contract Services	15
Multimedia Communication Services Corp.	15
TDC Systems Integration	15
Georgia Network Cabling corp.	Non-Responsive
MASA Technology	Non-Responsive

If there are questions, please contact me or Pamela Smith at 330-6010.

CC: File  
Rholanda Malveaux, BPPE



2001 JUN -4 PM 3:55

## CITY OF ATLANTA

BILL CAMPBELL  
MAYOR

68 MITCHELL STREET, S.W., SUITE 9100  
ATLANTA, GEORGIA 30335-0312  
TEL: (404) 330-6438 • FAX: (404) 658-7450

Department of Finance  
DAVID CORBIN  
CHIEF FINANCIAL OFFICER

Bureau of Accounting  
and Budget Administration  
Risk Management  
Workers' Compensation

### MEMORANDUM

Date: June 1, 2001

To: **Rholanda F. Malveaux**, Contracting Officer  
Bureau of Purchasing & Real Estate

From: **Tarik Bezuneh**, Risk Manager *TB*  
Department of Finance

Re: **FC-7341-01; Structured Wiring Cabling and Network Connectivity**

This office has reviewed the insurance and bonding documents for the eight (8) proposals received on the above referenced project. They were found to be in order and in compliance with insurance requirements.

Should you have further questions or comments, please feel free to contact me at extension 6982.

/tb

FC-7341-01 STRUCTURED WIRING AND CABLING FOR NETWORK CONNECTIVITY (RFP)

PROPOSERS	EVALUATOR #1	EVALUATOR #2	EVALUATOR #3	EVALUATOR #4	EVALUATOR #5	TECHNICAL SCORE	OCC SCORE	TOTAL SCORE
INTEGRATED OFFICE SOLUTIONS, INC.	53	53	64	47	51	268/5 53.6	15	68.6
METRO CONTRACT SERVICES	25	25	71	56	70	247/5 49.4	15	64.4
MULTIMEDIA COMMUNICATIONS SERVICES, INC.	54	67	73	49	65	308/5 61.6	15	76.6
TDC SYSTEMS INTEGRATION	81	81	78	70	73	383/5 76.6	15	91.6
GEORGIA NETWORK CABLE CORP.	56	72	74	53	69	324/5 64.8	Non-Responsive	Non-Responsive
MASA TECHNOLOGY	60	70	66	58	57	311/5 62.2	Non-Responsive	Non-Responsive

**Exhibit 2**  
**REVISED COST PROPOSAL FORM**

**FC-7341-01, ANNUAL CONTRACT FOR STRUCTURED WIRING/CABLING  
AND NETWORK CONNECTIVITY (RFP)**

**1. HOURLY BILLING RATES:**

Cabling Technician	\$35.00**
Network Technician	\$65.00**
WAN Administrator	\$65.00**
Trainer	\$60.00**
Senior Service Technician	\$55.00
Service Technician	\$45.00

**Additional Labor Categories:**

Project Manager*	\$70.00**
Documentation Specialist/Tester*	\$45.00**
Interior Build-out Specialist*	\$50.00**
Systems Furniture Installer/Supervisor*	\$27.00**

\* Please refer to attach SWCNC Team Roles for labor category descriptions.

\*\* Revised Pricing

**2. EQUIPMENT COMPONENTS**

The list below is only a representative listing of equipment/components, please provide your firm's detailed equipment/component listing and prices.

**Cisco Routers:**

Cisco 1720 Router	\$790.65
Cisco 2610 Router	\$1,319.85
Cisco 2621 Router	\$2,046.45
Cisco 3620 Router	\$1,917.30
Cisco 3640 Router	\$4,294.50

**Cisco Hubs:**

Cisco Fast-Hub 412	\$593.25
Cisco Fast-Hub 412M	\$989.10
Cisco Fast-Hub 424	\$810.60

*This information is TDC Systems Integration  
Proprietary and Confidential*

Cisco Fast-Hub 424M	\$989.10
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**Switches:**

Cisco Catalyst 2924	\$1,650.60
Cisco Catalyst 3524	\$1,979.25
Cisco Catalyst 3548	\$3,299.10
Cisco Catalyst 5505	\$1,822.80
Cisco Catalyst 5509	\$3,651.90

**Rack Mountable UPS:**

Smart-UPS 1000	\$544.50
Smart-UPS 1400	\$698.50
Smart-UPS 3000	\$1,302.40

**Webcast Servers:**

Compaq Proliant ML330e	\$1,061.00
Compaq Proliant ML370	\$2,309.00
Compaq Proliant ML370R	\$2,767.00
Compaq Proliant ML530	\$2,593.00
Compaq Proliant ML530R	\$3,081.00
Compaq Proliant ML570	\$6,670.00
Compaq Proliant ML570R	\$7,289.00
Gateway 6400 Series	\$1,187.00
Gateway 7250R Series	\$1,818.00
Gateway 8450R Series	\$5,343.00
IBM X-Series 200	\$824.04
IBM X-Series 220	\$916.69
IBM X-Series 230	\$1,660.07
IBM X-Series 240	\$2,875.42
IBM X-Series 250	\$5,673.45
IBM X-Series 340	\$2,093.89
IBM X-Series 350	\$6,762.36
IBM X-Series 370	\$824.04

**Webcast Camera:**

Cannon GL-1 Digital Video Camera	\$2,723.91
Sony DCR-VX2000 Video Camera	\$3,268.91

**3. DATA CABLING**

**CAT-5 Cable (per linear ft) plenum rated:**

Cat-5 Cabling	\$0.21**
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**Ladder Racks w/ brackets:**

7" Ft. Rack	\$166.25
Ladder Rack	\$106.75
Wall Mount Rack	\$241.50

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**Patch Cables (3', 8', 10', 25'):**

Patch Cable 3ft	\$1.50**
Patch Cable 8ft	\$2.80
Patch Cable 10ft	\$2.98
Patch Cable 25ft	<u>\$6.37**</u>

**Port patch panels (24, 48, 64, 96):**

24 port patch panel	\$115.50**
48 port patch panel	\$225.00**
64 port patch panel	\$315.00**
96 port patch panel	\$420.00**

**Wire Managers:**

Wire Manager	\$22.75
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**J-Bolt Kit:**

J-Hook	\$2.77**
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**Mounting Boxes/Face Plates:**

2Pos. Faceplate	\$1.42**
3Pos. Faceplate	\$1.42**
6Pos. Faceplate	\$1.42**
1Pos. Faceplate	\$1.42**
4Pos. Faceplate	\$1.42**
2Pos. Mounting Box	\$2.01

**Box Eliminators:**

BE-1 Cat5-Fastner	\$0.99**
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**4. VOICE CABLING****CAT-3 Cable (per linear ft) plenum rated:**

Cat-3 Cabling	\$0.09
Cat-5 Cabling	\$0.21**

**Patch Cables (3', 8', 10', 25'):**

Patch Cable 3ft	\$1.50**
Patch Cable 8ft	\$2.80
Patch Cable 10ft	\$2.98
Patch Cable 25ft	\$6.37**

**Port patch panels (24, 48, 64, 96):**

24 port patch panel	\$115.50**
48 port patch panel	\$225.00**
64 port patch panel	\$315.00**
96 port patch panel	\$420.00**

**Wire Managers:**

Wire Manager	\$22.75
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**J-Bolt Kit:**

J-Hook	\$2.77**
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**Mounting Boxes/Face Plates:**

2Pos. Faceplate	\$1.42**
3Pos. Faceplate	\$1.42**
6Pos. Faceplate	\$1.42**
1Pos. Faceplate	\$1.42**
4Pos. Faceplate	\$1.42**
2Pos. Mounting Box	\$2.01

**Box Eliminators:**

BE-1 Cat5-Fastner	\$0.99**
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**66 block:**

66-Block	\$1.14
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**Wire Molding per foot:**

Wire Mold	\$4.46
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**5. CABLE TV****RG6 PVC Coax Cable:**

RG-6 coax cable	\$0.11**
RG-6 crimp connector	\$0.35
RG-6 adapter w/ faceplate	\$2.36

**6. OTHER MISCELLANEOUS EQUIPMENT:****Desktops:**

Compaq Deskpro EN MT	\$1,189.00
Compaq Deskpro EXS	\$1,309.00
Gateway E1600xl Deluxe	\$1,132.00
Gateway E3400xl Deluxe	\$1,389.00
Gateway E4600se Deluxe	\$1,531.00

**Laptops:**

Compaq Armada E500	\$2,533.00
Compaq Armada M700	\$2,658.00
Gateway Solo 5300	\$1,632.00
Gateway Solo 9500	\$1,820.00

**Other Cisco Equipment:**

Cisco Ethernet Wireless Bridge	\$1,287.30
Cisco PIX Firewall 515	\$1,983.45
Cisco PIX Firewall 525	\$3,306.45
Cisco AS5300 Access Switch	\$14,191.80

**HP Laserjet Printers:**

HP Laserjet 1220	\$511.35
HP Laserjet 2200d	\$783.30

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HP Laserjet 2200dn	\$1,120.35
HP Laserjet 4100tn	\$1,803.90
HP Laserjet 8150n	\$2,433.90
HP Laserjet 3200	\$579.60
<b><u>HP Plotters:</u></b>	
HP Designjet 800	\$5,492.55
<b><u>HP Scanners:</u></b>	
HP Scanjet 7400C	\$441.00
HP Scanjet 6390C	\$786.45
HP Digital Sender 9100C	\$2,754.15
HP Scanjet 6350CXI	\$436.80
<b><u>Miscellaneous Equipment</u></b>	
Casio E100 Palm	\$475.24
Casio E115 Palm	\$543.91
250 Zip Parallel Ext.	\$163.45
Corex CardScan Exec	\$272.45
3Com U.S. Robotics 56K INT Modem	\$98.09
Digital Camera D620L	\$945.03
Toshiba TLP-450 LCD Projector	\$3,923.99
<b><u>Fiber Cabling:</u></b>	
fiber cable 6strand (per foot)	\$1.05
fiber cable 12strand (per foot)	\$2.15
fiber cable 24strand (per foot)	\$4.99
LIU Fiber Box (12 port)	\$183.75
LIU Fiber Box (12 port)	\$201.25
LIU Fiber Box (12 port)	\$245.00
LIU Fiber Box (72 port)	\$280.00
SC HOT MELT CONN.	\$12.16
ST HOT MELT CONN.	\$9.63
<b><u>Software:</u></b>	
<b><u>Application Development</u></b>	
Microsoft Visual Studio	\$713.69
Microsoft Visual Interdev	\$356.31
Microsoft Visual Basic Professional	\$356.31
Microsoft Visual C++	\$356.31
Microsoft SQL Server 2000	\$574.59
Microsoft SQL 2000 Client (1 user)	\$126.26
<b><u>Presentation/Graphic</u></b>	
MS PowerPoint 2000	\$192.60
Microsoft Visio 2000 Standard	\$109.68
Adobe Acrobat 5.0	\$246.05
Adobe Photoshop 6.0	\$641.95
<b><u>Word Processing</u></b>	
MS Office XP Professional	\$411.42
Corel WordPerfect 2000IB0625	\$283.50
Dragon Naturally Speaking Preferred	\$181.85
<b><u>Project Management</u></b>	
Microsoft Project 2000	\$301.21
<b><u>Desktop/Web Publishing</u></b>	
ColdFusion 4.5	\$513.55
Microsoft FrontPage	\$159.43
Microsoft Publisher	\$58.85

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Adobe PageMaker	\$524.25
Macromedia Flash 5	\$417.25
Macromedia DreamWeaver 4	\$449.35

#### **Databases**

Seagate Crystal Reports 8.0	\$160.45
Microsoft Access 2000	\$362.73
FileMaker Pro 5.0	\$256.75

#### **Operating Systems**

Windows 2000 Advanced Server	\$2,072.59
Windows 2000 Server	\$637.72
Windows 2000 Client License (1)	\$25.95
Windows 2000 Professional	\$110.21
Internet Security and Acceleration Server	\$919.62
Windows ME	\$184.04

#### **E-Mail**

MS Exchange Server 2000	\$603.48
MS Exchange 2000 Client (1 user)	\$58.05
Microsoft Outlook 2000	\$116.63

#### **Miscellaneous Software**

Veritas Backup Exec NT/2000	\$802.49
Norton AntiVirus License (1 user)	\$46.55
McAfee AntiVirus	\$37.45
PcAnywhere32	\$184.58
WinFax Pro 10.0	\$121.98

#### **Furniture Systems**

Global Enterprise Chairs	\$163.20
Iceberg Workmanager Corner Keying Units	\$204.12
Iceberg Snapease PC Workstation w/ Printer Cart	\$129.30
Hon Training Tables 6'Foot	\$259.61
Hon Training Tables 5'Foot	\$235.46
Hon Training Tables 4'Foot	\$214.60

#### **Accessories**

Quartet Marker Board	\$97.14
Apollo Projection Screen	\$120.98
Zenith 31-32" T.V.	\$543.91
JVC VCR'S	\$98.09
Bretford Television Brackets	\$95.22
Bretford Television Brackets	\$107.37
Bretford VCR Mounts	\$79.98

Pricing for all equipment is based upon availability from the manufacturer and is subject to change based upon the manufacturer's pricing. As equipment is discontinued and newer models added, pricing may change. Pricing for extra components or replacements of all equipment can be made available via customer request.

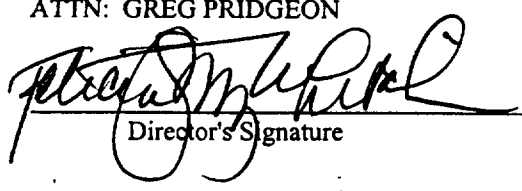
**All equipment should include Original Equipment Manufacturer warranties to replace parts from the manufacturer and receive and upgrades when necessary.**

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: GREG PRIDGEON

  
Commissioner's Signature

  
Director's Signature

Originating Department: Bureau of General Services

Contact Person: Rholanda Malveaux (6938)

Committee(s) of Purview: Finance/Executive

Council Deadline: July 20, 2001

Committee Meeting Dates(s): July 31-August 1

Full Council Date: August 6, 2001

**CAPTION:**

AUTHORIZING THE MAYOR TO ENTER INTO AN APPROPRIATE CONTRACTUAL AGREEMENT WITH TDC SYSEMS INTEGRATION, FOR FC-7341-01 ANNUAL CONTRACT FOR STRUCTURED WIRING CABLING AND NETWORK CONNECTIVITY. CONTRACT SHALL BE BASED ON HOURLY BILLING RATES AND EQUIPMENT COMPONENT PRICING. ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM VARIOUS FUND ACCOUNT AND CENTER NUMBERS.

**BACKGROUND**

The City of Atlanta is seeking services of a qualified firm to provide structured wiring/cabling and network connectivity for various City departments/agencies.

**FINANCIAL IMPACT (if any)**

***Mayor's Staff Only***

Received by Mayor's Office:

7/19/01  
(date)

Reviewed by:

GP  
(initials) (date)

Submitted to Council:

\_\_\_\_\_  
(date)

Action by Committee:

\_\_\_\_ Approved    \_\_\_\_ Advertised    \_\_\_\_ Held    \_\_\_\_ Amended  
\_\_\_\_ Substitute    \_\_\_\_ Referred    \_\_\_\_ Other

**BUREAU OF PURCHASING AND REAL ESTATE  
LEGISLATIVE SUMMARY**

**CAPTION:** AUTHORIZING THE MAYOR TO ENTER INTO AN APPROPRIATE CONTRACTUAL AGREEMENT WITH TDC SYSEMS INTEGRATION, FOR FC-7341-01 ANNUAL CONTRACT FOR STRUCTURED WIRING CABLING AND NETWORK CONNECTIVITY. CONTRACT SHALL BE BASED ON HOURLY BILLING RATES AND EQUIPMENT COMPONENT PRICING. ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM VARIOUS FUND ACCOUNT AND CENTER NUMBERS.

**REQUESTING DEPARTMENT:** Bureau of General Services

**CONTRACT TYPE:** Service

**SOURCE SELECTION:** Competitive Sealed Proposal

**BID/PROPOSAL OPENING:** May 9, 2001

**NO. INVITATIONS ISSUED:** 71

**PROPOSALS RECEIVED:** 7

**PROPONENTS:** Integrated Office Solutions  
TDC Systems Integration  
MASA Technology  
MCSC Multimedia Communication Services  
GNCC (Georgia Network Cabling Corporation)  
Metro Contract Services  
Bell South

**BACKGROUND:** The City of Atlanta is seeking services of a qualified firm to provide structured wiring/cabling and network connectivity for various City departments/agencies.

**SOURCE OF FUNDING:** Various Fund Account Centers

**TERM OF CONTRACT:** One (1) year with two (2) one (1) year renewals.

**EVALUATION TEAM COMPOSITION:** Bureau of General Services  
Bureau of Management and Information Systems  
Mayor's Office of Community Technology  
Department of Public Works  
Office of Contract Compliance  
Office of Risk Management